

Fabrication Quote Margin Calculator

Keep markup, gross margin, selling price, and sensitivity on the same reviewed basis

PROJECT / RFQ	CUSTOMER	REVIEWER	DATE

How to use: confirm the controlling evidence, record exceptions in the response column, assign an owner, then preserve the reviewed copy with the quote record. Example entries are illustrative and must be replaced.

Printable review sheet

DONE	REVIEW POINT	EVIDENCE / RESPONSE	OWNER / STATUS
☐	Reviewed cost and overhead treatment		
☐	Allowance and contingency		
☐	Markup-on-cost calculation		
☐	Target-margin calculation		
☐	Selling price and gross profit		
☐	Sensitivity and approval		

Review decision

DECISION	REQUIRED ACTION / CONDITION	APPROVER / DATE
Proceed / Clarify / Hold / Decline		

Method and limitations

Kwantflow prepared this resource as a practical, estimator-led workflow aid. It does not determine legal obligations, engineering adequacy, manufacturability, contract risk, tax treatment, production instructions, or the correct commercial decision. Preserve source evidence and record accountable human review.